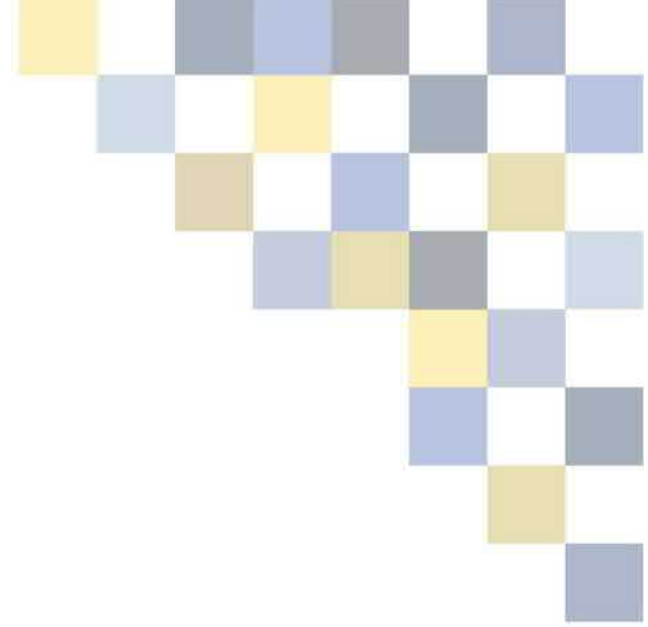




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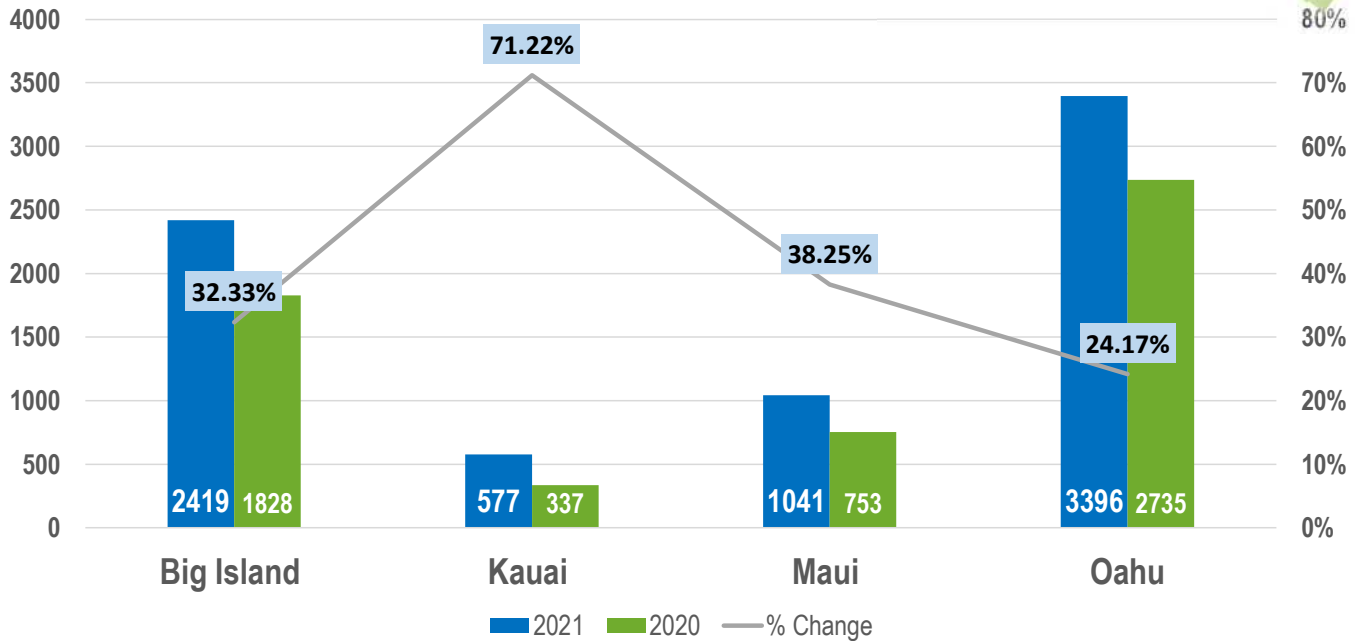
STATEWIDE

REAL ESTATE TRENDS REPORT
September 2021 & Year-To-Date 2021



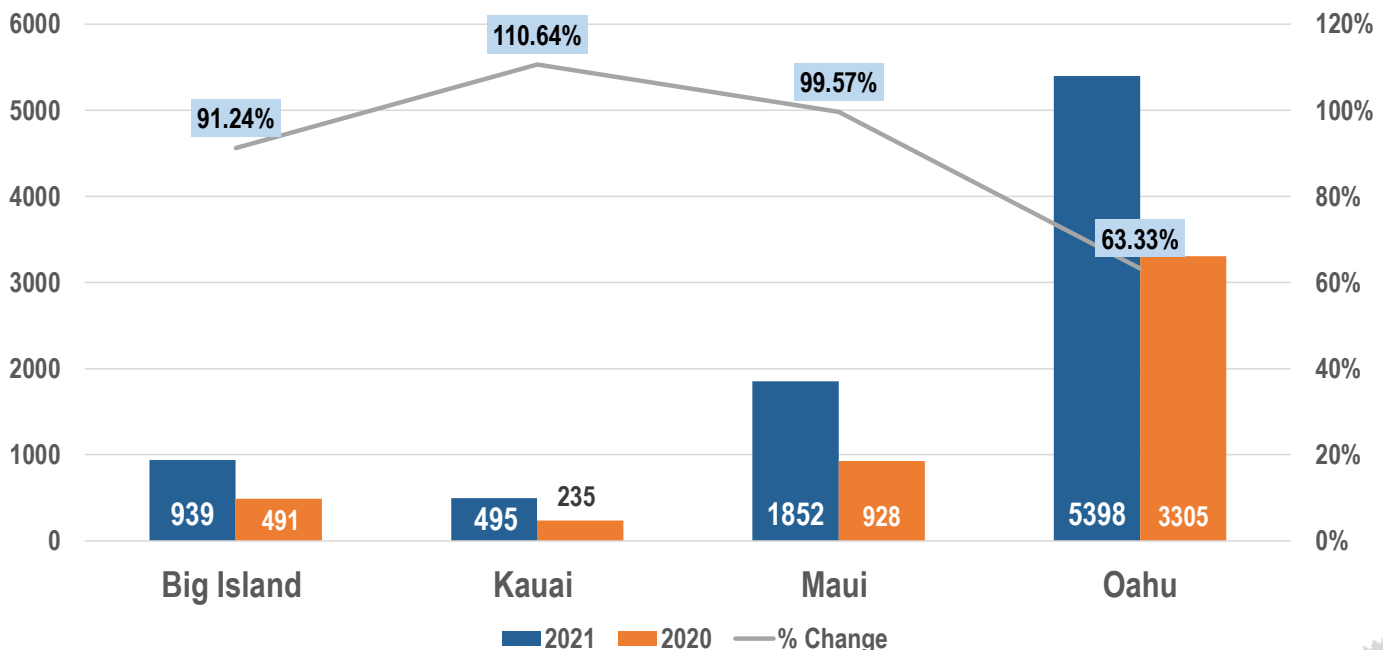
STATEWIDE Residential

Sept YTD 2021 vs Sept YTD 2020 - Number of Sales



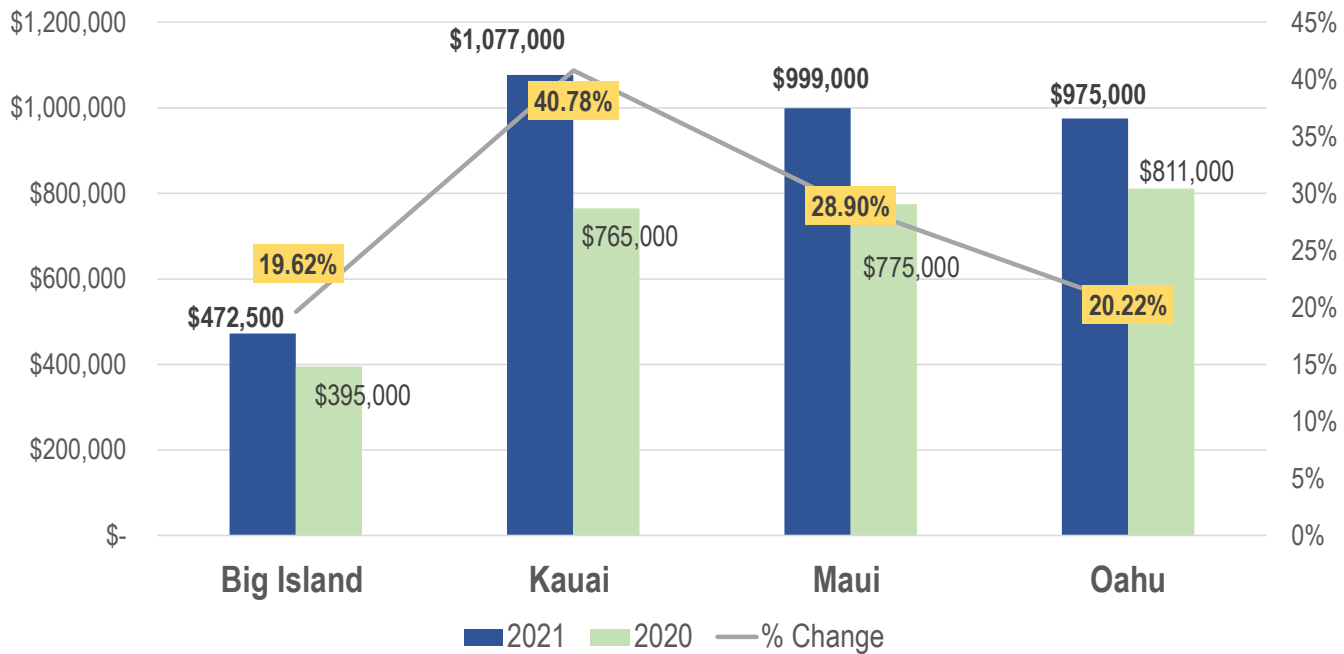
STATEWIDE Condos

Sept YTD 2021 vs Sept YTD 2020 - Number of Sales



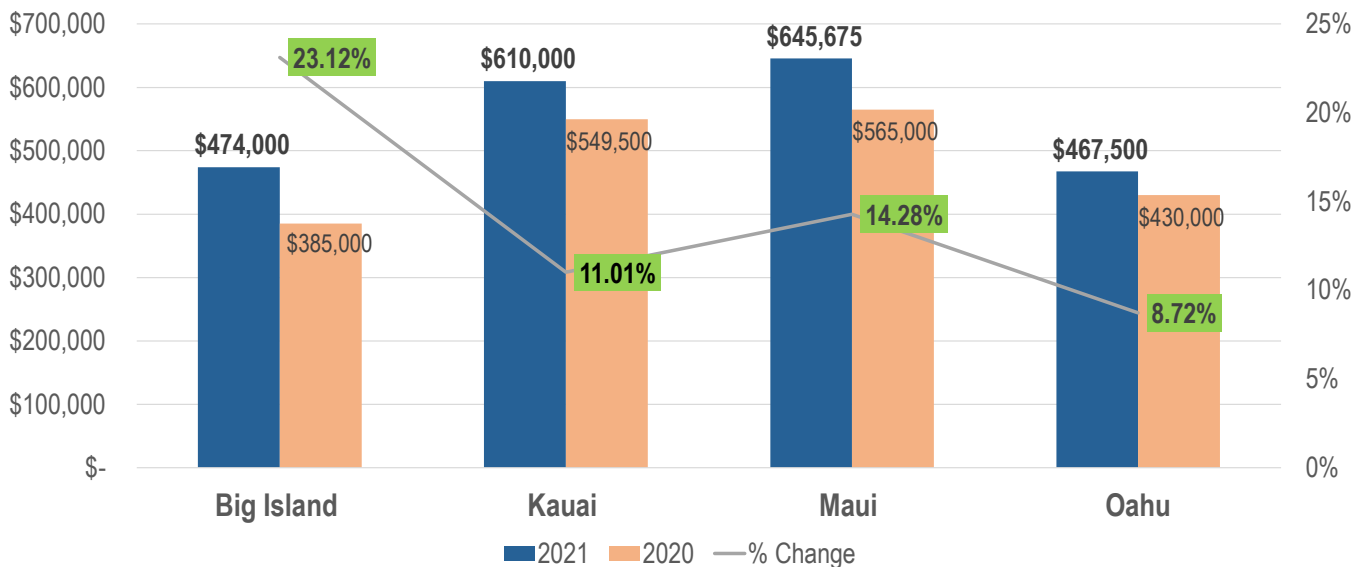
STATEWIDE Residential

Sept YTD 2021 vs Sept YTD 2020 - Median Sales Price



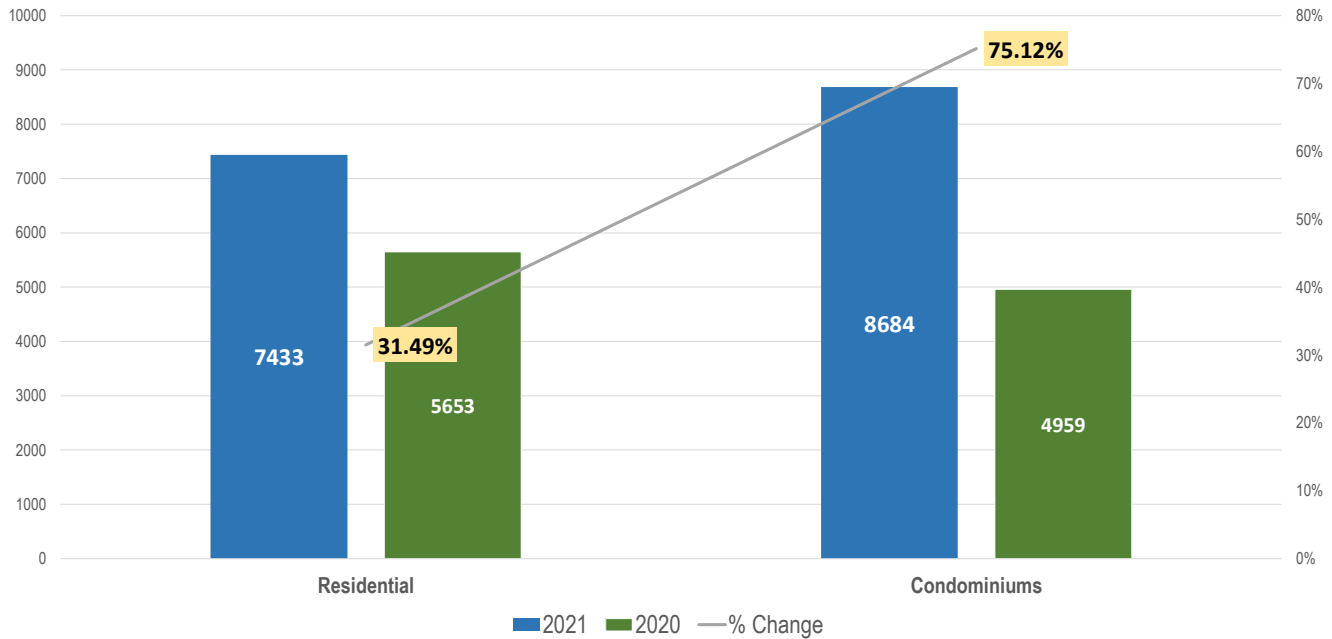
STATEWIDE Condos

Sept YTD 2021 vs Sept YTD 2020 - Median Sales Price



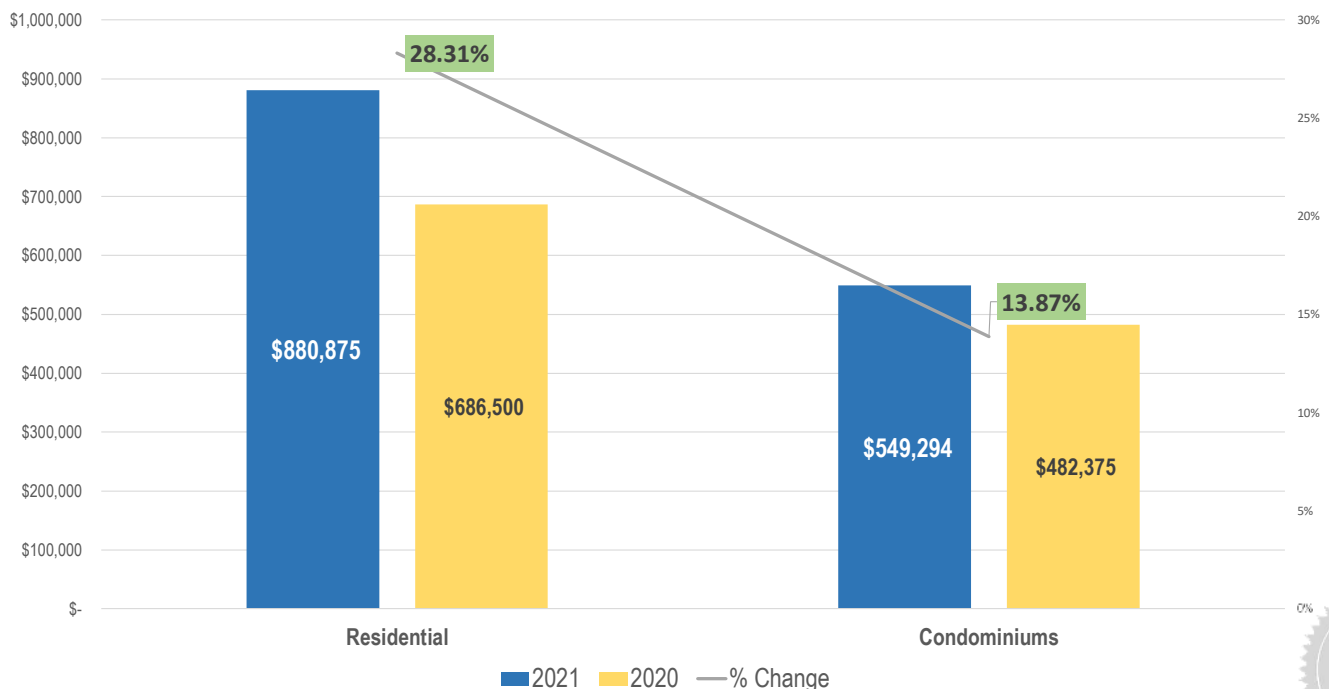
STATEWIDE OVERALL

Residential & Condominiums | **Number of Sales**
Sept YTD 2021 vs Sept YTD 2020



STATEWIDE OVERALL

Residential & Condominiums | **Median Sales Price**
Sept YTD 2021 vs Sept YTD 2020





MAUI
COUNTY

	RESIDENTIAL			CONDOMINIUM		
	2021	2020	%	2021	2020	%
# of Sales	1,041	753	38%	1,852	928	100%
Median SP	\$ 999,000	\$ 775,000	29%	\$ 645,675	\$ 565,000	14%

***2020 Population 168,815

Source: <https://worldpopulationreview.com/us-counties/hi/maui-county-population>

Notables: Number of sales for Maui increased 38% vs 2020, 2nd highest in the state. Maui has the 2nd highest in the state for residential median sales price at \$999,000 a 29% increase. Maui has the highest Median Sales Price for Condos at \$645,675.



OAHU

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	3,396	2,735	24%	5,398	3,305	63%
Median SP	\$ 975,000	\$ 811,000	20%	\$ 467,500	\$ 430,000	9%

***2020 Population 967,382

Source: <https://worldpopulationreview.com/us-counties/hi/honolulu-county-population>

Notables: Oahu shows increase in number of sales and median sales prices for both condos and residential compared to 2020. Highest # of sales statewide for residential and Condos.



BIG ISLAND

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	2,419	1,828	32%	939	491	91%
Median SP	\$ 472,500	\$ 395,000	20%	\$ 474,000	\$ 385,000	23%

***2020 Population 203,943

Big Island has 2nd highest # of Sales in Residential statewide. Highest increase for Condo Median Sales price at 23%.



KAUAI

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	577	337	71%	495	235	111%
Median SP	\$ 1,077,000	\$ 765,000	41%	\$ 610,000	\$ 549,500	11%

***2020 Population 72,133

Source: <https://worldpopulationreview.com/us-counties/hi/kauai-county-population>

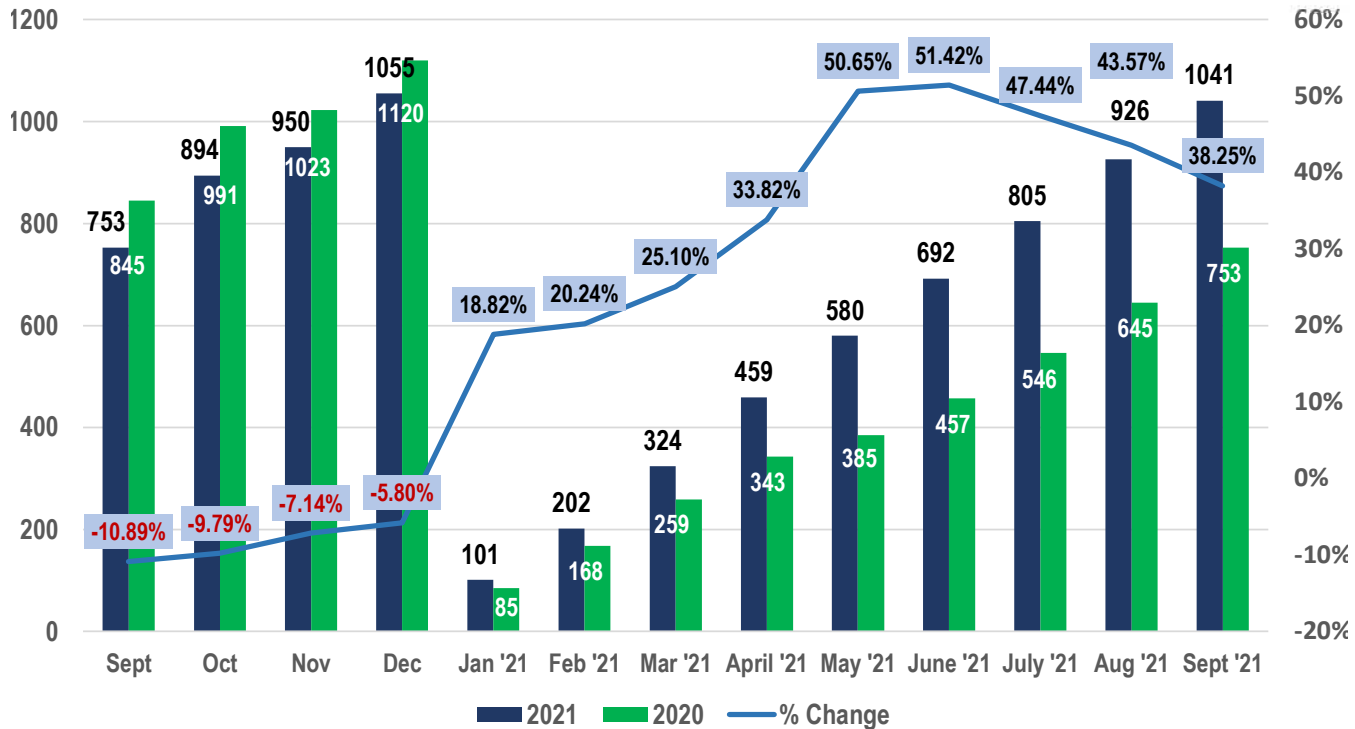
Notables: Kauai leads the way with the highest median sales price for residential at \$1,077,000 an increase of 41% - highest in the state.





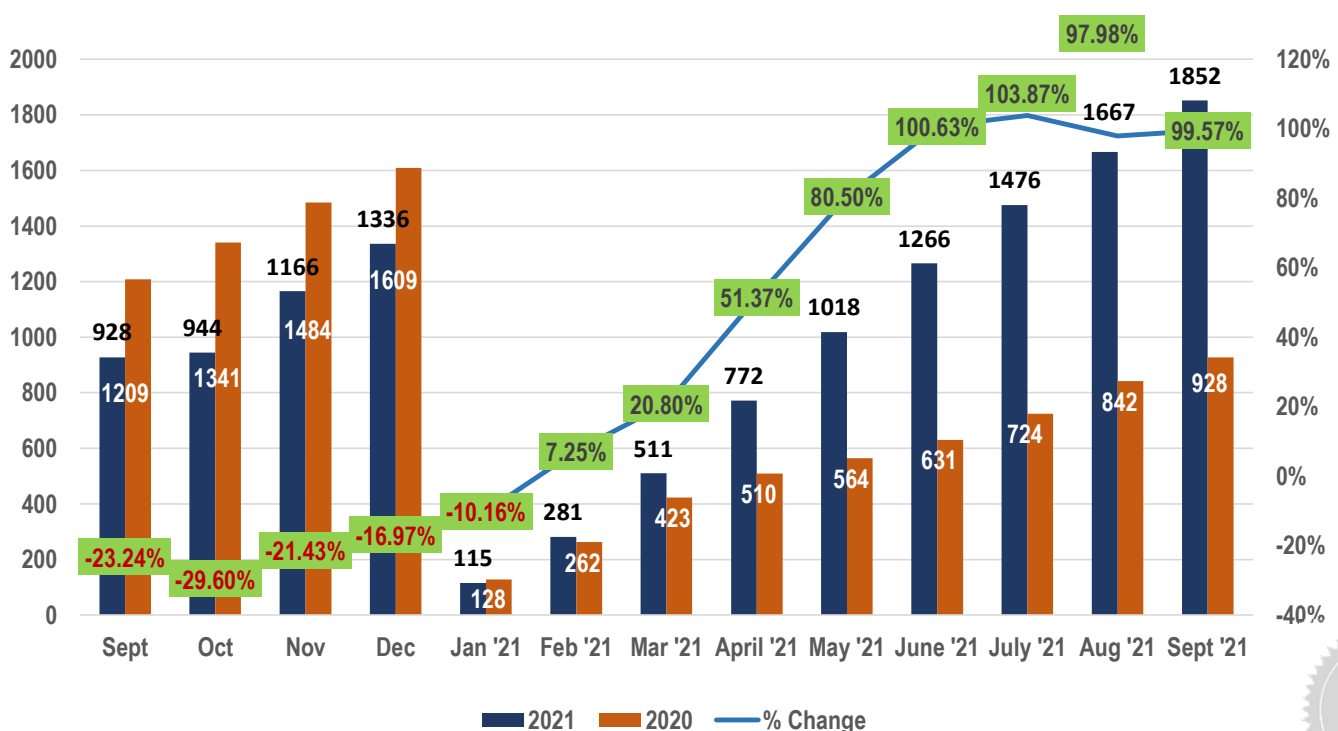
MAUI Residential

Sept YTD 2021 vs Sept YTD 2020 | Number of Sales



MAUI Condos

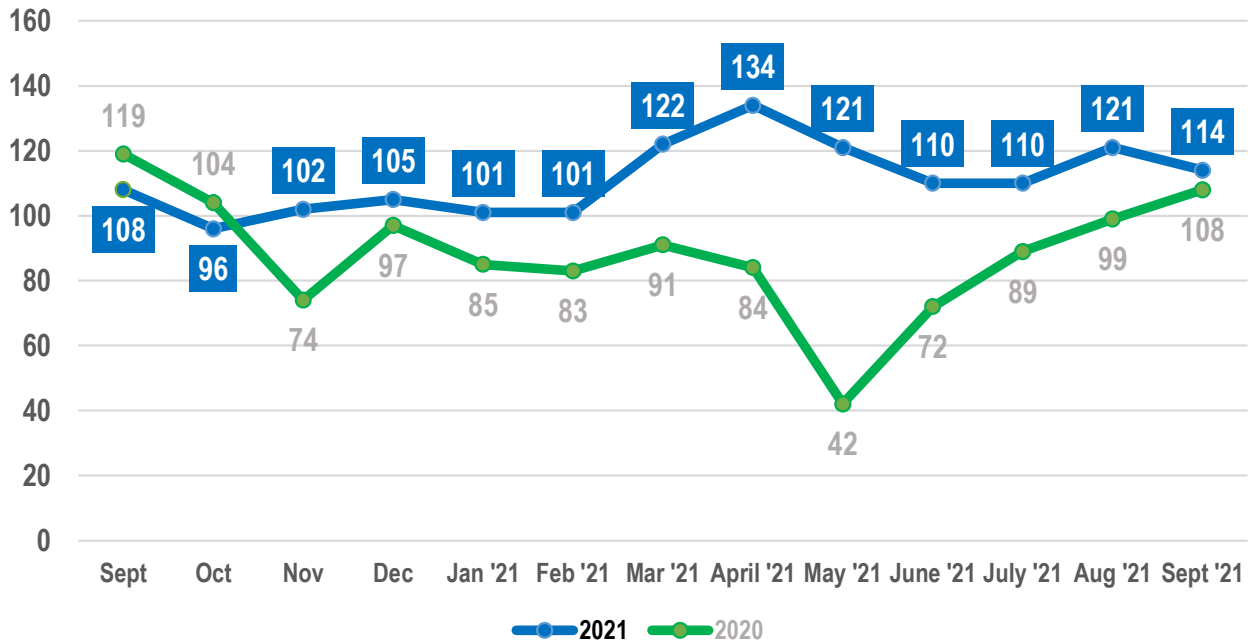
Sept YTD 2021 vs Sept YTD 2020 | Number of Sales





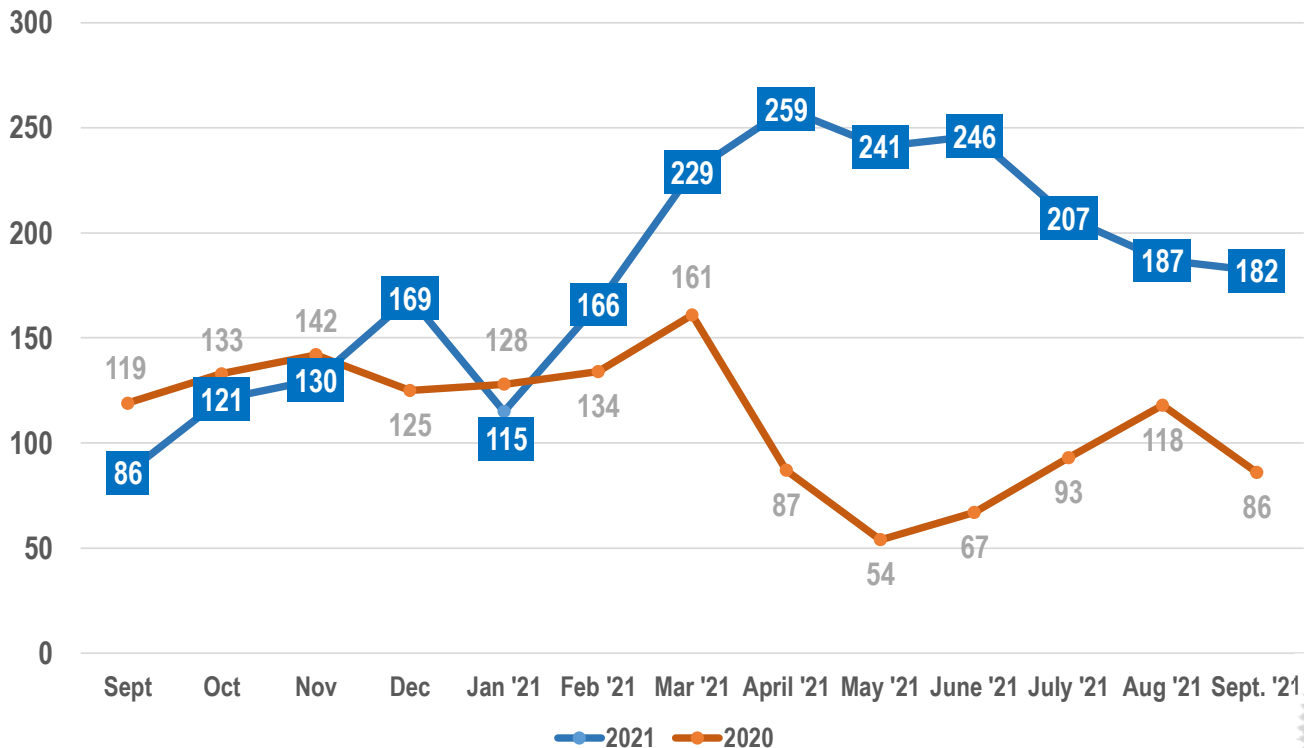
MAUI Residential

Sept 2021 vs Sept 2020 | Solds Month to Month



MAUI Condos

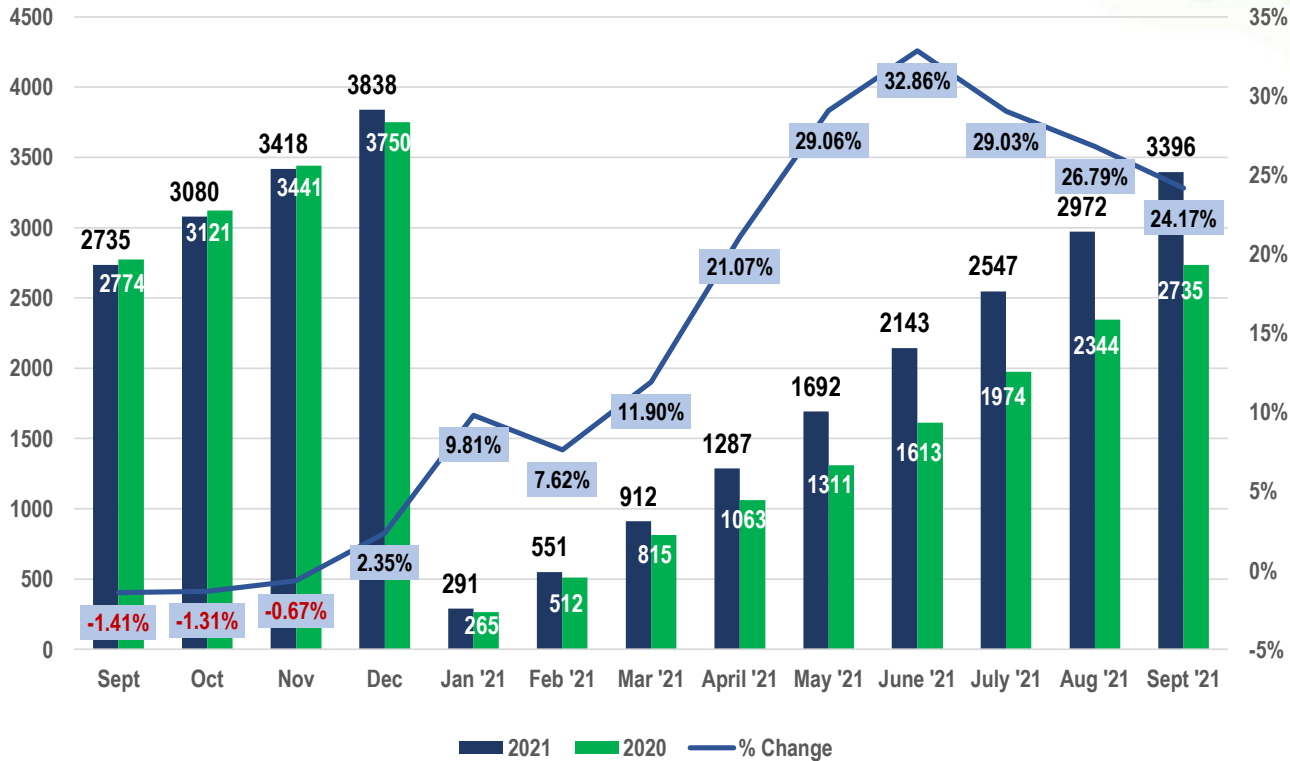
Sept. 2021 vs Sept. 2020 | Solds Month to Month





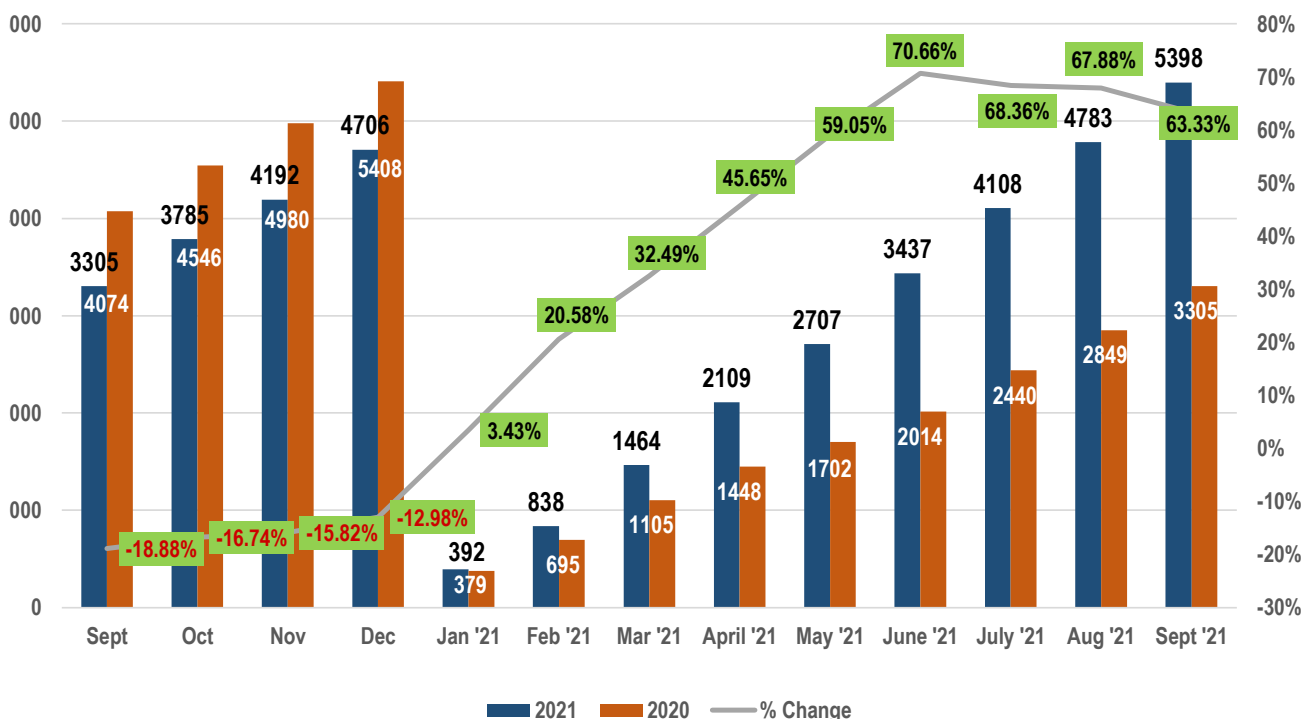
OAHU Residential

Sept YTD 2021 vs Sept YTD 2021 | Number of Sales



OAHU Condos

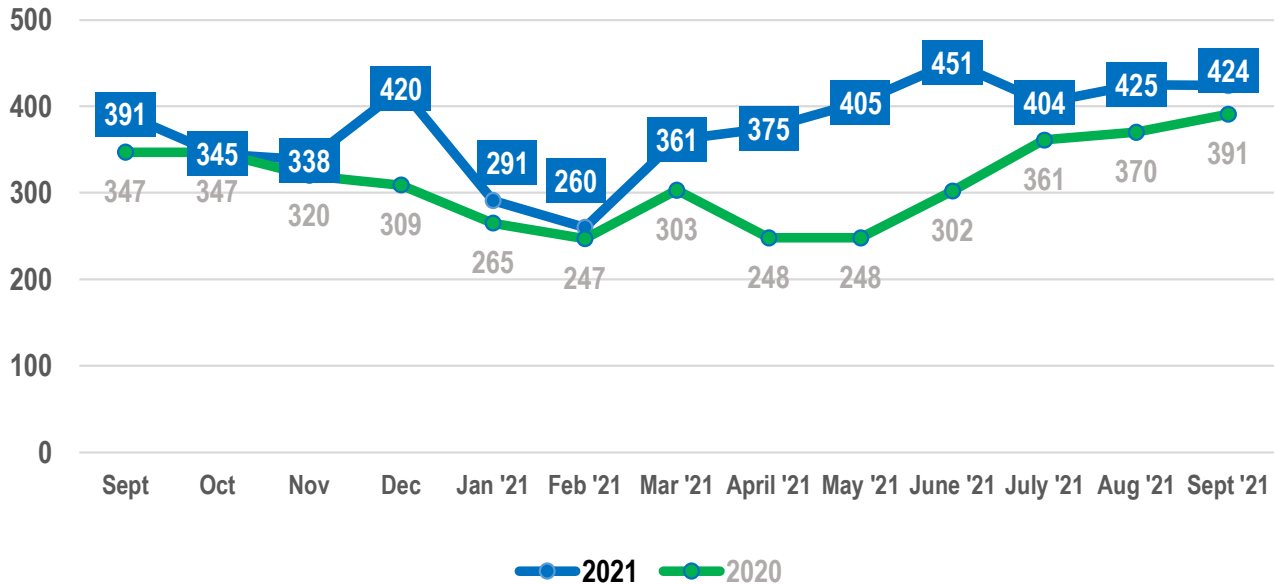
Sept YTD 2021 vs Sept YTD 2020 | Number of Sales





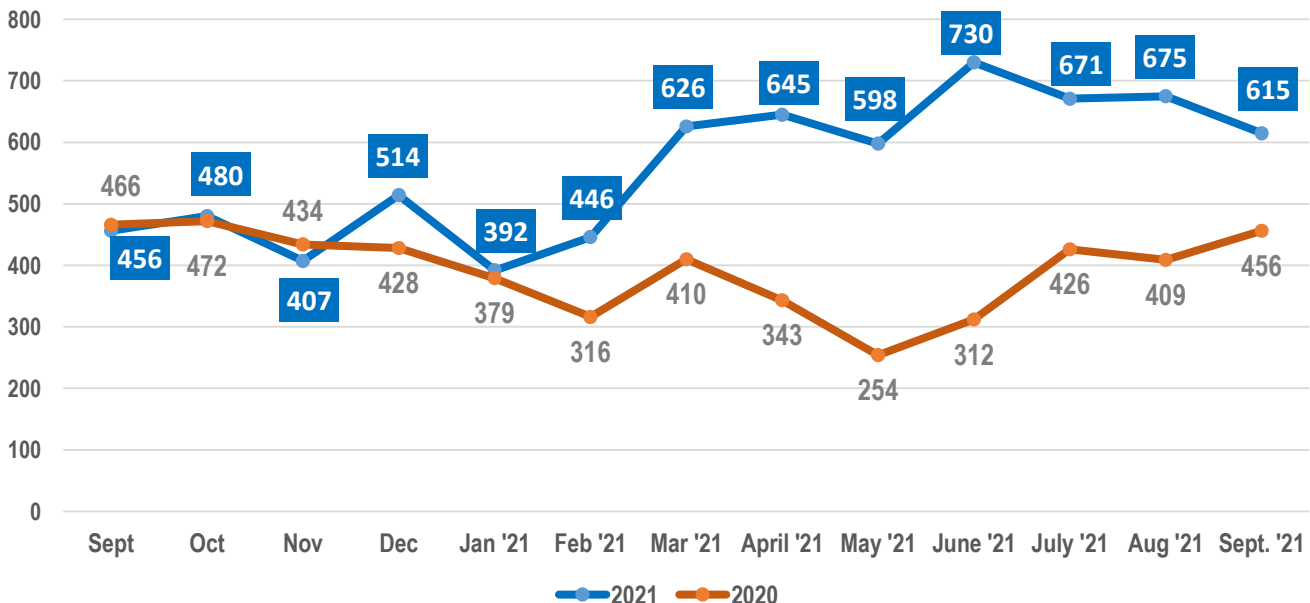
OAHU Residential

Sept 2021 vs Sept 2020 | Solds Month to Month



OAHU Condos

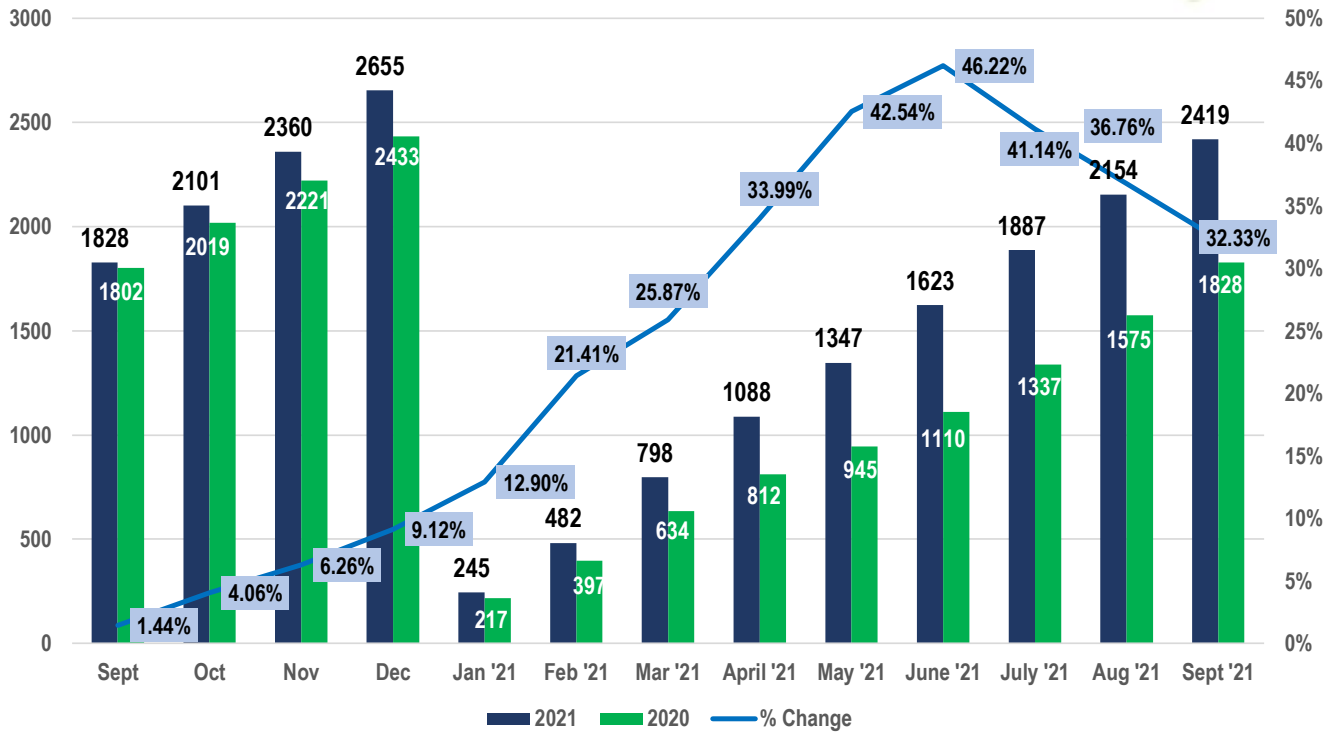
Sept. 2021 vs Sept. 2020 | Solds Month to Month





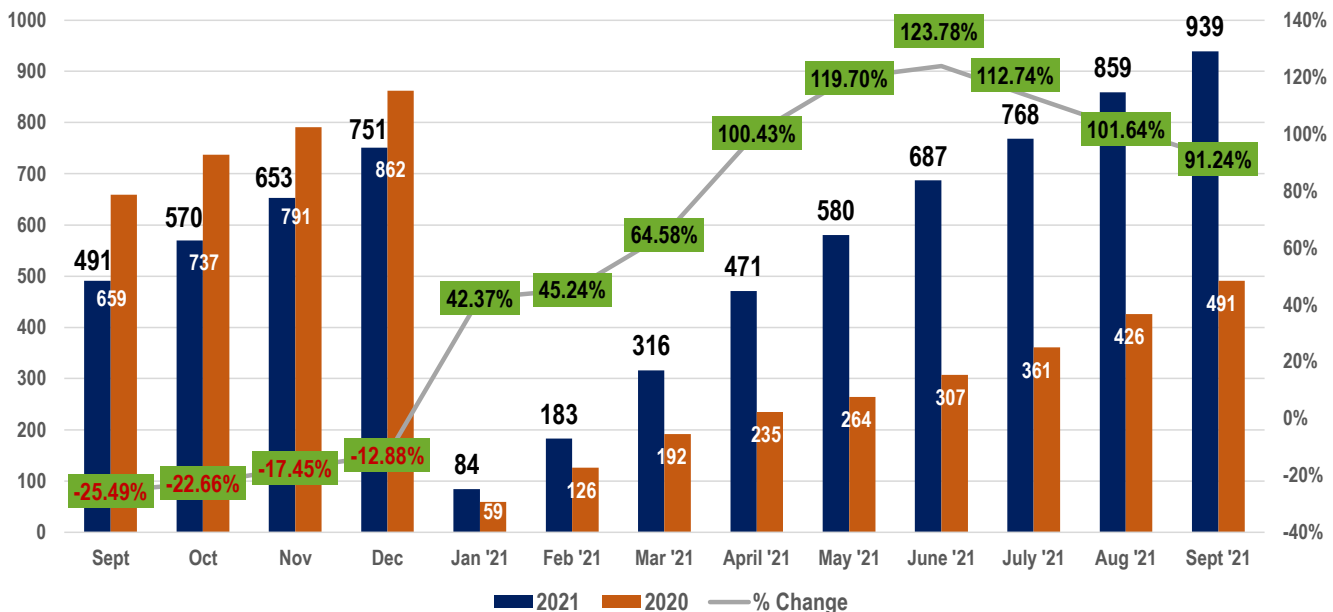
BIG ISLAND Residential

Sept YTD 2021 vs Sept YTD 2020 | Number of Sales



BIG ISLAND Condos

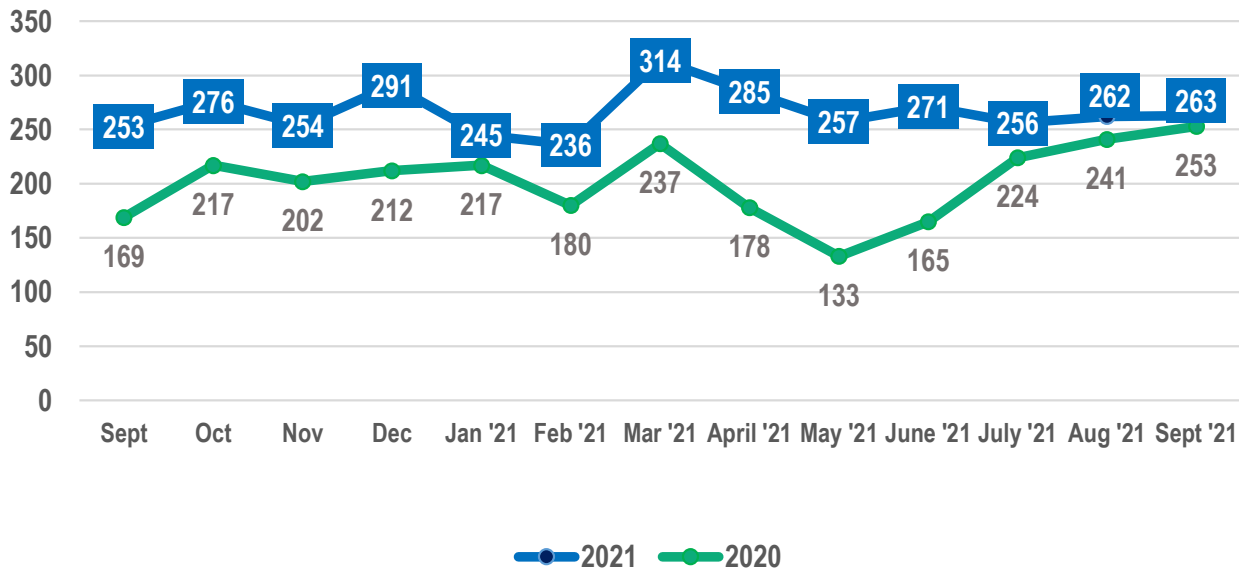
Sept YTD 2021 vs Sept YTD 2020 | Number of Sales





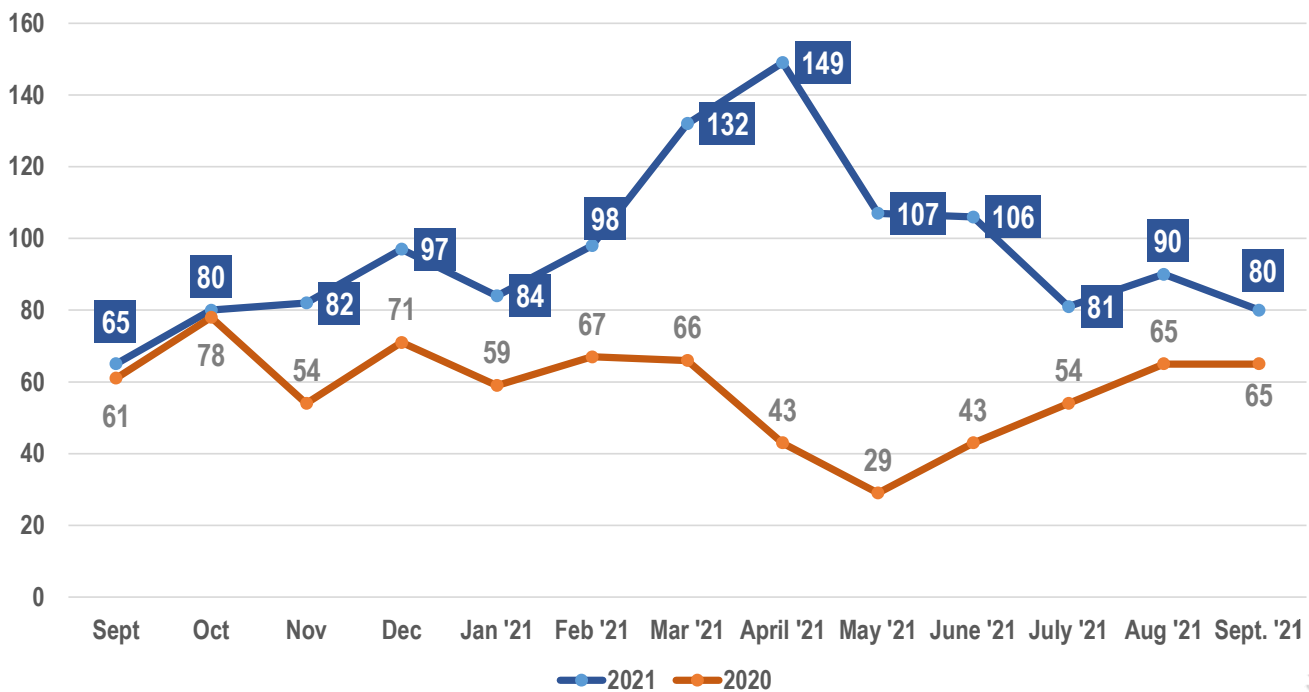
BIG ISLAND Residential

Sept 2021 vs Sept 2020 | Solds Month to Month



BIG ISLAND Condos

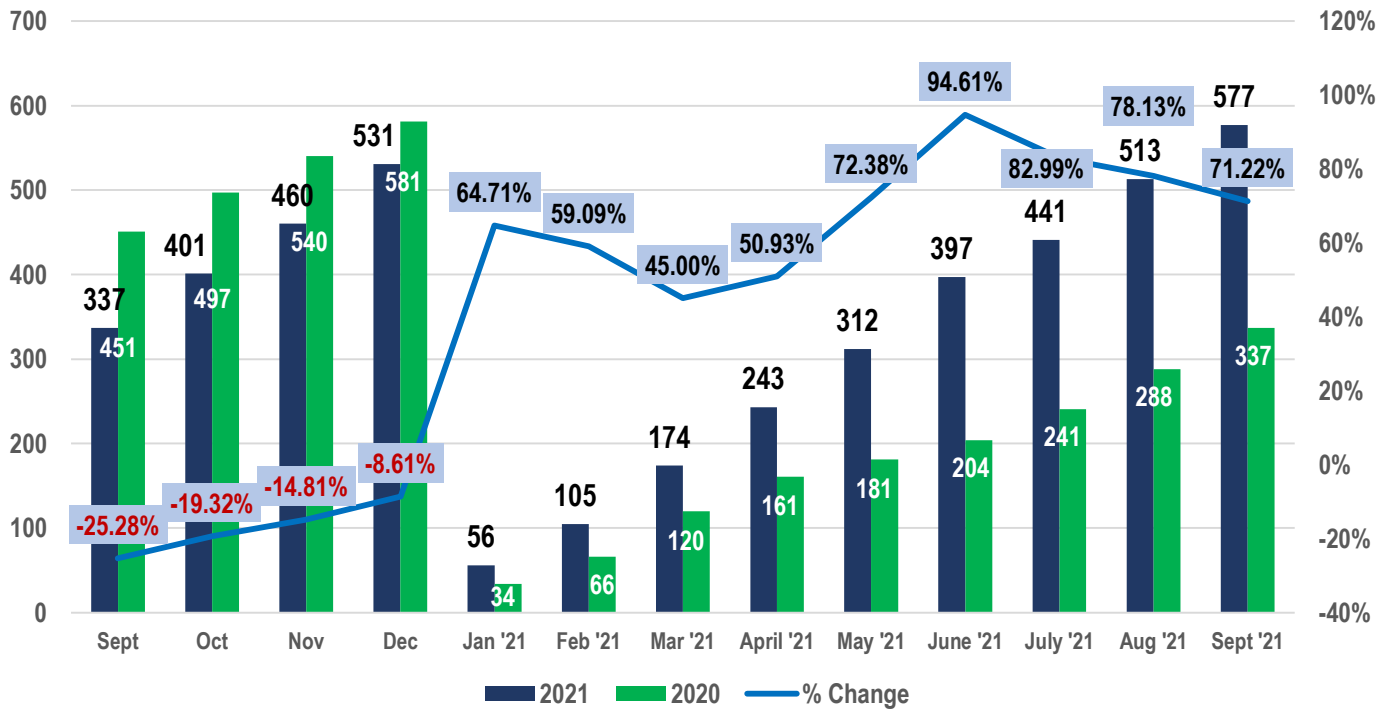
Sept. 2021 vs Sept. 2020 | Solds Month to Month





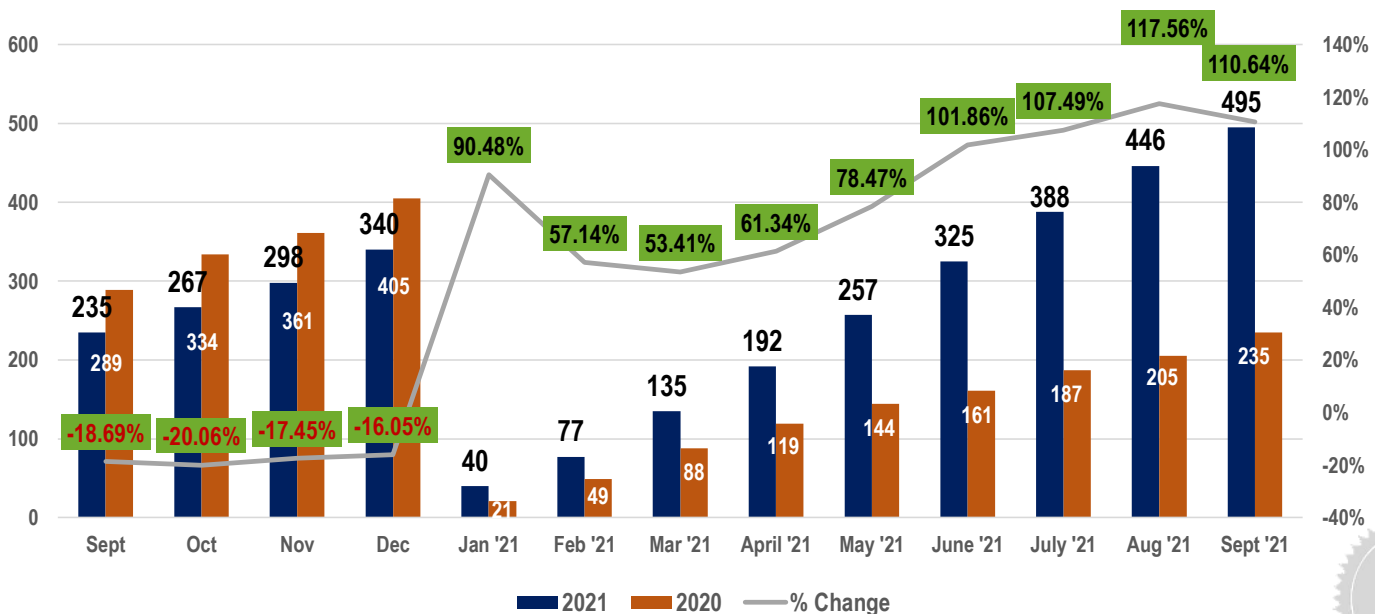
KAUAI Residential

Sept YTD 2021 vs Sept YTD 2020 | Number of Sales



KAUAI Condos

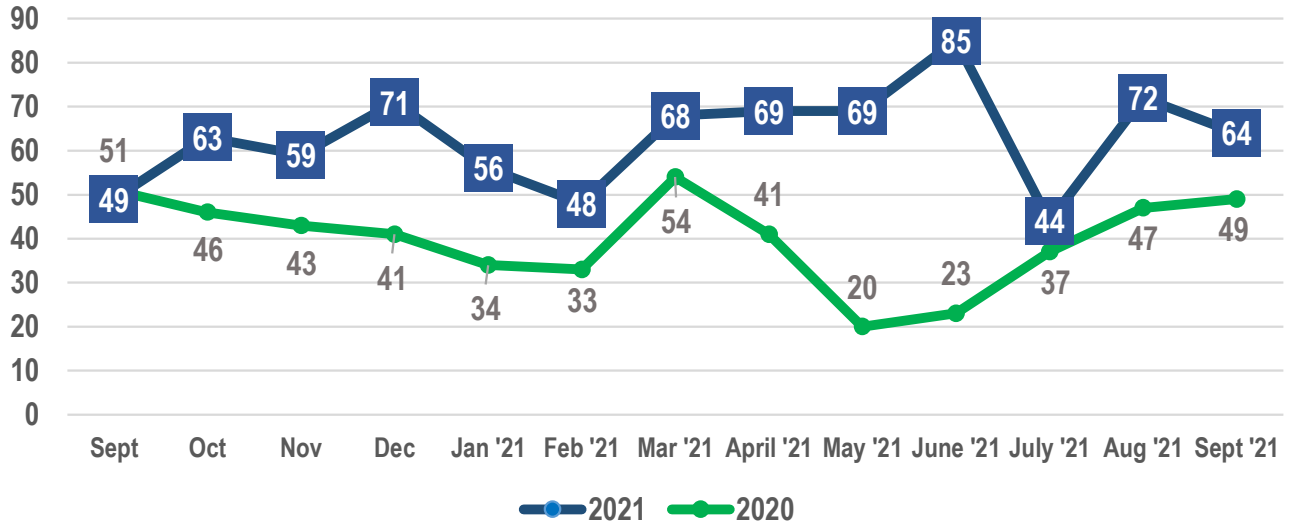
Sept YTD 2021 vs Sept YTD 2020 | Number of Sales





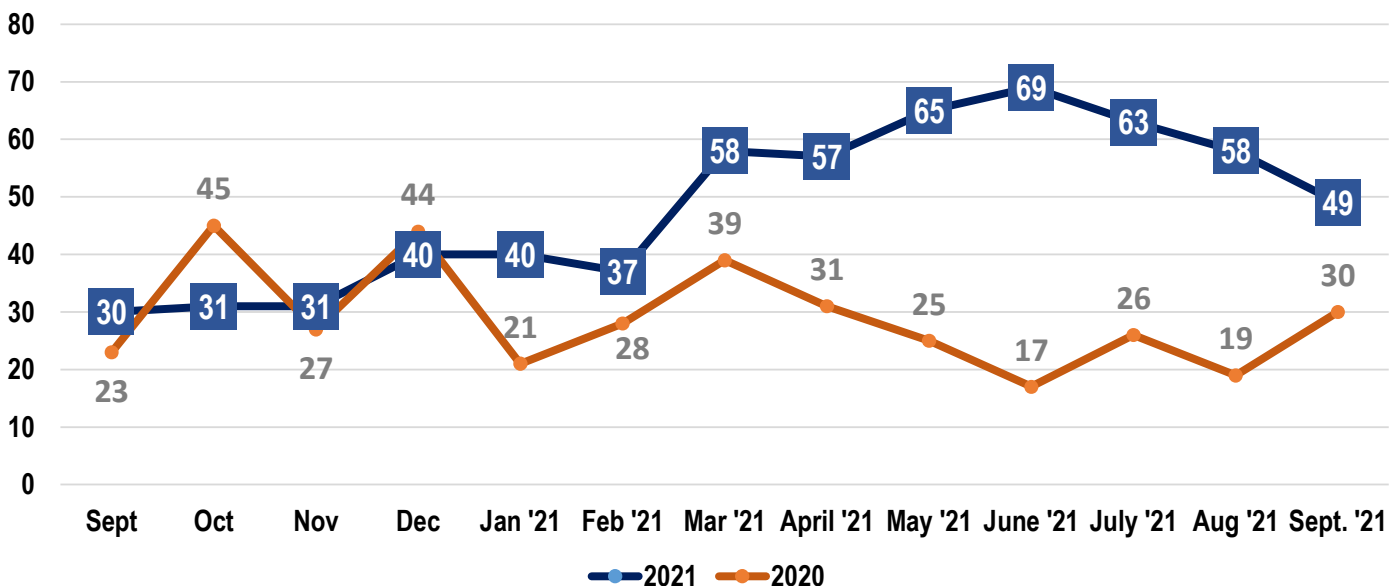
KAUAI Residential

Sept 2021 vs Sept 2020 | Solds Month to Month



KAUAI Condos

Sept. 2021 vs Sept. 2020 | Solds Month to Month



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